WAP announcement – anticipated release date of Friday 17th December

Greyhound Racing SA Limited (GRSA) wishes to advise participants that the Wagering Activity Payment (WAP) for the month of November 2021 will amount to \$84,000. It is much lower than recent months and is a consequence of a 27% reduction in net wagering revenue from October to November. As forewarned in previous months, wagering revenue had been showing signs of softening as COVID restrictions lift in New South Wales and Victoria; an outcome that appears to be manifesting now. GRSA will continue to monitor and report on wagering trends in future WAP announcements.

Payments will be made to participants today; Friday, 17th December.

The calculation for the month is as follows:

		Current Month
Net Wagering Revenue *		\$1,890,000
Multiplied by		X
WAP Benchmark Return (50%)		50%
equals		=
Payout		\$945,000
less		
Prizemoney ^	\$683,000	
Trainer Fees	\$83,000	-
Breeder bonuses	<u>\$95,000</u>	
Total payments to Participants	\$861,000	\$861,000
Equals		=
WAP for the month		\$84,000

^{*} **Net Wagering Revenue** is the combination of all corporate race field fees and Tabcorp product fees, less the fees associated with the generation of Tabcorp product fee from wagering on interstate racing product.

The table below shows the total WAP position for the year to date.

Month	Indexed Net Wagering Revenue (NWR)	NWR x 50%	Returns (ex WAP)	WAP	WAP YTD
	Α	В	С	B less C	
	(\$'000)	(\$'000)	(\$'000)	(\$'000)	(\$'000)
Jul 21	2,224	1,112	870	242	242
Aug 21	2,326	1,163	973	190	432
Sep 21	2,488	1,244	968	276	708
Oct 21	2,436	1,218	912	306	1,014
Nov 21	1,890	945	861	84	1,095

<u>Distribution between Trainers and Owners</u>

GRSA would like to remind all participants who receive a WAP that the payment is the equivalent of prizemoney. If you are currently responsible for distributing prizemoney to another party (eg owners) then the same approach applies to WAP payments.

[^] **Prizemoney** includes payments to winners, places und unplaced of all South Australian races. Following feedback from participants in December 2020, additional money for feature races is averaged over the year.

From GRSA's perspective, the position in relation to third parties is reflective of OzChase records and is as follows:

- If GRSA have been notified of an ownership split [which is recorded in OzChase] then you DO NOT need to make a payment to owners for the WAP because GRSA will do this automatically, however;
- If you ordinarily forward on payments to owners of your own accord, then you **DO** need to do
 the same for the WAP. Each remittance will include the name of the dog for which the WAP is
 being made.

Comparison table showing the impact of WAP on a selection of prizemoney levels

Month	Category 1	Category 2	Category 3	Category 2	Category 3
	Meetings	Meetings	Meetings	Meetings	Meetings
	GRADE 5				
	530m	531m	512m	400m	400m

Base stakemoney levels excluding WAP: [Minimum paid out to participants].

Base	\$3,585	\$1,645	\$1,005	\$1,430	\$880
Final stakemoney levels paid out including WAP:					
Jul 21	\$4,886	\$2,242	\$1,370	\$1,949	\$1,199
Aug 21	\$4,524	\$2,076	\$1,268	\$1,805	\$1,111
Sep 21	\$5,098	\$2,339	\$1,429	\$2,033	\$1,251
Oct 21	\$5,216	\$2,393	\$1,462	\$2,081	\$1,280
Nov 21	\$4,073	\$1,869	\$1,142	\$1,624	\$1,000

Example to help participants understand the WAP they receive

It is not uncommon for GRSA to receive requests for more information in relation to how the WAP is calculated for their particular dogs(s). The example below is provided to assist in the general understanding of the calculation.

Assumptions:

In this example, assume the owner/trainer received \$1,000 in prizemoney for any/all races for the month.

		<u>EXAMPLE</u>
Net Wagering Revenue		\$1,800,000
Multiplied by		X
WAP Benchmark Return (50%)		50%
equals		=
Payout		\$900,000
less		
Prizemoney	\$700,000	
Trainer Fees	\$80,000	•
Breeder bonuses	<u>\$70,000</u>	
Total payments to Participants	\$850,000	\$850,000
Equals		=

WAP for the month \$50,000

In this the total prizemoney (paid to all participant) is \$700,000.

In this example, the total WAP is \$50,000.

In this example, the owner/trainer would receive a WAP of \$71.43, calculated as:

$$$1,000 \div $700,000 \times $50,000 = $71.43$$

Participants should note that:

- WAP is <u>not payable</u> for any prizemoney received in relation to feature races [where total stakes are above \$5,000];
- Trainers' fees and other bonus payments are not included in the calculation of the share of the WAP; and
- It is a requirement that a greyhound has to have raced and received prizemoney during a month to be eligible to receive the WAP payment for that month.