NOTES OF INDUSTRY CONSULTATIVE GROUP (ICG) MEETING HELD IN THE BOARDROOM OF GRSA, 55 CARDIGAN STREET, ANGLE PARK ON FRIDAY 17 JUNE 2022 AT 10.00AM

ATTENDEES:

Grantley Stevens (Chairman)

Petar Jovanovic

Christine Costa

Lisa Rasmussen

Gavin Harris

Ryan Tugwell

Ashley Harvie

Deb Isaacson

Ben Kavenagh

Bodelle Francis

Des Jonas

Shaun Mathieson

Derek Kordick

Nicole Massey

Matt Watson

Gavin Bosch

Sheriden Milam (Notes Secretary)

The meeting commenced at 10.04am.

1 APOLOGIES

Jason Newman, David Lewis, Ray Fewings

The Chairman welcomed Bodelle Francis to her first ICG meeting. He noted the current, somewhat interesting, climate. He advised the Board had gone through budget process and noted the conservative approach taken.

2 NOTES FROM PREVIOUS MEETING

The Minutes from the ICG Meeting held on Friday 18 March, 2022 were noted as a true and correct record.

3 BUSINESS ARISING FROM PREVIOUS MEETING

3.1 Updates from Minutes

Pannus

The IM provided an update. He advised that all applications would be considered.

TIRS

The IM provided an update and advised that a paper will be put to July Board meeting for review of TIRS with potential to include for trials. Panel members appreciated the consideration given to trial injuries being included. They request that GAP ensured priority entry in relation to TIRS. Members questioned use of on course cameras for trial injuries. The COS noted issues with introduction for trials however also suggested there were potential solutions to these issues. The Chairman noted the Board will consider at upcoming Board meeting.

Trackside Filming

The MM provided an update, noting various options investigated. It was recommended pre-race filming be undertaken by trainers or third party (not handler) for owners, tracks allow for vision to be taken

relatively closely by these people. It was advised that Marketing will capture vision of high-profile races and dogs for Facebook and the like.

Greyhound Auction

The RM detailed options currently being considered. Members provided further information regarding the proposed format. Panel members suggested increasing timeframe to a three-monthly stagger. The panel took these comments on board and will consider. The Chairman noted his request to continue moving forward with proposal.

3.2 Sustainable Breeding Levels

The RM provided background to current breeding levels and sought feedback from the group. The panel suggested there was a natural limit due to rearing opportunities. It was suggested a review be undertaken in 3-6 months' time. Members highlighted concern with the issue and noted their change in structure and that they will no longer accept interstate dogs. The Chairman requested item be placed on the GA CEO meeting agenda as well as revisiting regularly with this group and the Board. Members suggested if breeder bred more than three litters per year, a rebate should not apply. Members questioned whether rebate restrictions should apply around premises not per registered person. Management committed to considering and investigating this issue. The Chairman noted the importance to ensure quality breeding, The RM reinforced this and noted the quality of SA dogs performing on an interstate level. The COS noted the breeding review panel analyse submissions to ensure quality.

Action: Management to review breeding bonuses where it applies to multiple registered

breeders/partnerships on one single premises.

Action: CEO to ensure breeding restrictions is included on GA CEO's agenda.

3.3 Limited Monthly Starts

The RM provided background to item noting this item was intended to be included on national GA agenda which has been deferred. Management will provide a further update at the next meeting.

4 AGENDA ITEMS

4.1 Digital Transformation and Broadcast Enhancement (Isolynx)

The CEO provided an update in regard to the Isolynx project and noted intent to obtain data from Angle Park in August. The Chairman noted the Board's and Management's excitement being the only state with technology on all tracks. He further noted the benefits of the technology in regard to wagering and animal welfare advantages. Members noted the lack of information available on results sheet. The COS suggested the issue was with information coming from different sources and the difficulties combining this.

4.2 Syndication

Members provided an update on the current AGRC syndicate noting syndicate dog Weblec Rebel had been successfully rehomed. The IM suggested this should be promoted as a good news story.

Action: Marketing to produce story on AGRC syndicate dog Weblec Rebel.

The COO noted new GRV appointment of Stuart Laing, should this role be replaced, this would be the person to progress syndication.

4.3 TAB Digital On Course

The COO provided an update and noted options currently in discussion with Tabcorp. He noted the potential to have terminals available in Chasers. Discussion around percentage of participants/punters utilising digital technology.

5. OTHER BUSINESS

5.1 Prizemoney Submission

The Chairman requested feedback from the group regarding a submission in relation to the additional costs being borne by trainers travelling to/from Mount Gambier to Angle Park. The COO noted concerns around perceptions of fairness amongst participants from other regions. The RM noted the incentives available to Mt Gambier participants. Members suggested it was not encouraging country trainers to come to city Thursday night, which they saw as a privilege. Members suggested there needed to be greater fairness across the board. The Chairman suggested discussion around appearance fee increase noting increase to this would result in decrease in another area. The CEO questioned whether there were any fees or subsidies that GRSA provided to participants that they could forgo. The RM suggested reintroducing breeding fees and naming fees and removing DNA subsidies. Members suggested savings could be made by restricting interstate movements. Management committed to investigating and considering potential options and revisiting with the group to provide findings. The general consensus of the group was that an increase to unplaced money would be well received by a greater range of participants.

5.2 Marketing Update

The Chairman noted the recent activities from the marketing department, highlighting the 50th Anniversary event. The CEO noted the very positive comments received from the Chair of GA recently.

The MM noted the intent to present the marketing plan to the group at the next meeting following its finalisation and approval. He provided an update on recent activities. The CEO noted the importance for participants to provide the "good news stories" to marketing when they happen to ensure they have the content. Members suggested the Dogcast could be run more frequently with a greater number of interviews with trainers, owners and breeders. It was further suggested Marketing review both Greyhound Gossip (WA) and Greyhound Girl (NSW) for content. Members noted they were receiving notification of posts on GRSA Facebook page following the event. The CEO suggested boosting these posts to see if a difference is noticeable.

5.3 Thursday Trials at Murray Bridge

Some members noted their disappointment with removing Thursday trials at Murray Bridge and the difficulties this has caused. The COS noted it was raised at ICG and referred to MBGRC and agreed to with no objections received.

Further discussion around kennelhouse temperatures. Members to provide COS with interstate information for his reference.

5.4 Inquiries Delays

Members questioned the current delays experienced with inquiry hearings and if there were plans to expedite these. The IM noted most recent IHP hearings needed to be cancelled due to a panel member having Covid. It was advised another two hearings were scheduled and expected to clear the backlog. He further provided details of the difference in procedure for varying offences.

The IM suggested he could provide information on the inquiry process and reasons for recent delays in hearings in Kennel Capers next month.

Action: The Chairman and CEO to address current issues with delays in inquiry hearings.

6. LATE ITEMS

Nil

The meeting closed at 12.10pm.

NEXT MEETING: Friday 9 September 2022